

Group 40500-22904, VEHICLES, Class 3-8

Form B (Class 3-8): Mini-Bid Response (Item 1)

See the "Instructions and Charts" worksheet for general form instructions, Delivery Region chart and Delivery Allowance Schedule. The Contractor business name in Row 3 and Mini-Bid Request Number in Row 6 will automatically populate based on responses on the "Response Summary" worksheet. Use the drop-down menu to complete Question 2.0 in Row 8, and then complete the yellow-colored cells that appear in Parts A through D below. Failure to enter a response in a yellow-colored cell may result in rejection of your Mini-Bid response.

Van Bortel Ford, Inc.

Part A: Mini-Bid Information

Q#	Question	Contractor Response
1.0	Mini-Bid Request Number from Form A (Class 3-8): <i>Mini-Bid Request</i> (e.g. T15060001)	T19030012
1.1	Item Number for this Mini-Bid	Item 1
2.0	What type of Vehicles were requested in the Mini-Bid, and are being offered in this Mini-Bid Response? (click on yellow cell and use drop-down menu) [Note: Contractor input cells below will be black until this question is answered. The Contractor answer to this question will result in corresponding cells on this worksheet turning to yellow for Contractor input. A Complete Vehicle is defined as the Product that is the result of the Chassis and Body being joined together to form a Vehicle that is ready for use and requires no further manufacturing operations to perform its intended function.]	Complete Vehicle (the Mini-Bid is for either a Complete Vehicle in which the Chassis and Body are produced by the same OEM (e.g. a pickup truck), or a Complete Vehicle that is marketed and sold under one OEM brand name)
3.0	Is the Chassis, Body, or Complete Vehicle offered in this Mini-Bid Response to be Built to Specifications, Pre-Existing Inventory (i.e., off the lot), or a combination? (click on yellow cell and use drop-down menu)	Built to Specifications
4.0	Can the Vehicles offered for the Mini-Bid be delivered by the delivery date specified? [Note: A Mini-Bid response may be deemed non-responsive and be rejected if the Vehicles cannot be delivered by the delivery date specified]	
5.0	Enter the estimated number of days after receipt of a Purchase Order (After Receipt of Order ("ARO")) that the delivery shall be made.	90-210
6.0	Enter the Final Order Date for the Vehicles offered for the Mini-Bid, "TBA" if the date has not been announced by the manufacturer, or "N/A" if there is no Final Order Date. [Note: "Final Order Due Date" shall mean the last calendar date that an Authorized User may issue a Purchase Order to the Contractor for a Chassis, Body or Complete Vehicle, in order to have the Chassis, Body or Complete Vehicle built before Model Year Build-Out Date]	8/2/2019

Part B: Vehicle(s) Offered for Mini-Bid

Enter the requested information for the Chassis and/or Body offered for the Mini-Bid in the yellow-colored cells below. If the Mini-Bid is for either a Complete Vehicle in which the Chassis and Body are produced by the same manufacturer (e.g. a pickup truck), or a Complete Vehicle that is marketed and sold under one manufacturer brand name, enter all Vehicle information in the Chassis section (i.e., questions 1.1 through 1.6).

The Contractor and third party business(es) used to satisfy Mini-Bid Requests under the Contract shall be a Dealer for the OEM(s) offered. Upon request by OGS or an Authorized User, the Contractor shall provide proof of that status in a format that is acceptable to the entity that made the request. The Chassis and/or Body OEM(s) that the Contractor is a Dealer of shall be identified in Appendix C: Class 3-8 Vehicles Contract Documents: Number 1: Contractor Information.

A Contractor may submit a Mini-Bid response for a Vehicle OEM that is not set forth in Appendix C: Class 3-8 Vehicles Contract Documents: Number 1: Contractor Information, provided that the Contractor submits a request to add the OEM to the Contract, in the form and format contained in Appendix C: Number 4: Contract Modification Procedure prior to, or upon, tentative award of the Mini-Bid.

Failure to either submit a request to add the OEM to the Contract, or to provide proof of Dealer status if requested by OGS or the Authorized User, shall result in the Mini-Bid response being deemed non-responsive and in the rejection of the Mini-Bid response.

An Authorized User may request verification that the Vehicle(s) offered meet the Authorized User Specifications. The Contractor shall, upon request by the Authorized User, provide a copy of the Build Sheet for each Vehicle offered.

Q#	Question	Contractor Response
1.1	Chassis Model Year	2019

1.2	Chassis Make (e.g., Ford, International, Freightliner)	Ford
1.3	Chassis Model (e.g., F450, DuraStar, M2-106)	F-350 XL R/C
1.4	Chassis Model Code (the OEM code used to identify a particular subset of a Model)	F3B
1.5	Chassis provider business name (i.e., Contractor or third-party).	Contractor
1.6	Chassis Aftermarket Components Provider(s), if applicable <i>[Note: Unless otherwise specified by an Authorized User on Form A (Class 3-8): Mini-Bid Request, Aftermarket Components may be installed by any Aftermarket Component Provider utilized in the Contractor's normal course of business. A Mini-Bid response that includes an Aftermarket Component Provider other than that specified by the authorized user on Form A (Class 3-8): Mini-Bid Request shall be deemed non-responsive and shall be rejected]</i>	MDI
2.1	Body Model Year	
2.2	Body Make (e.g., Viking, Galion)	
2.3	Body Model (e.g., Proline, 450U)	
2.4	Body Model Code (the OEM code used to identify a particular subset of a Model)	
2.5	Body provider business name (i.e., Contractor or third-party).	
2.6	Body Aftermarket Components Provider(s), if applicable <i>[Note: Unless otherwise specified by an Authorized User on Form A (Class 3-8): Mini-Bid Request, Aftermarket Components may be installed by any Aftermarket Component Provider utilized in the Contractor's normal course of business. A Mini-Bid response that includes an Aftermarket Component Provider other than that specified by the authorized user on Form A (Class 3-8): Mini-Bid Request shall be deemed non-responsive and shall be rejected]</i>	

Part C: Additional Information

1.0	Additional Mini-Bid Information: If applicable, enter bid deviations or other additional information applicable to this Mini-Bid. ALL VEHICLES WILL BE DRIVEN TO THE DELIVERY DESTINATION.
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Part D: Vehicle Request Price Worksheets

Enter the requested pricing information for the Chassis and/or Body offered for the Mini-Bid in the yellow-colored cells below in the "Chassis Price Worksheet," "Body Price Worksheet" and "Delivery Charge Worksheet." An Authorized User may request verification of pricing information. The Contractor shall, upon request by the Authorized User, provide supporting documentation that verifies the pricing entered on the "Vehicle Request Price Worksheets." Complete the pricing worksheets for each type of Vehicle request as follows:

Complete Vehicle (1): If the Mini-Bid is for a Complete Vehicle in which the Chassis and Body are sold and marketed by different OEMs, complete both the "Chassis Price Worksheet" and "Body Price Worksheet" for the Vehicles offered, and the "Delivery Charge Worksheet."

Complete Vehicle (2): If the Mini-Bid is for either a Complete Vehicle in which the Chassis and Body are produced by the same OEM (e.g. a pickup truck), or a Complete Vehicle that is marketed and sold under one OEM brand name, enter all Vehicle pricing information in the "Chassis Price Worksheet" and complete the "Delivery Charge Worksheet." A Complete Vehicle is defined as the Product that is the result of the Chassis and Body being joined together to form a Vehicle that is ready for use and requires no further manufacturing operations to perform its intended function.

Chassis Only: If the Mini-Bid is for a Chassis only, with no Body, complete the "Chassis Price Worksheet" and "Delivery Charge Worksheet" for the Chassis offered. If the Authorized User is supplying the Body for a Complete Vehicle, then enter the NYS Contract Price for installation of the Body in the "NYS Aftermarket Component Price (Body)" field in the "Body Price Worksheet."

Body Only: If the Mini-Bid is for a Body only, with no Chassis, complete the "Body Price Worksheet" and "Delivery Charge Worksheet" for the Body offered. If the Authorized User is supplying the Chassis for a Complete Vehicle, then include the NYS Contract Price for installation of the Body in the "NYS Aftermarket Component Price (Chassis)" field in the "Chassis Price Worksheet."

Chassis Price Worksheet		
Q#	Definitions and Instructions	Price
1.0	Chassis Base MSRP (The total of the MSRP for the Chassis Model offered, including all standard equipment provided with the Chassis, all Options necessary to meet the Authorized User Specifications, and all applicable OEM fees, (e.g., destination charges). The Chassis Base MSRP does not include Aftermarket Components, the Body or the Delivery Charge.).	\$40,510.00

2.0	NYS Chassis Discount (The actual percentage amount by which the Chassis Base MSRP is reduced for NYS Contract purchases). [Type a number only (e.g., 5.5); Do not type a percentage sign (%) after the number; For 5.5% type 5.5, not 0.055]. Note: The percentage discount shall be either equal to the NYS Minimum Chassis Discount(s) set forth in Appendix C: Class 3-8 Vehicles Contract Documents: Number 1: Contractor Information that is applicable to the Model offered in the Mini-Bid, or a greater discount. A Mini-Bid response that includes a percentage discount that is less than the NYS Minimum Chassis Discount listed in the Contract shall be deemed non-responsive and shall be rejected.	31.37
3.0	NYS Chassis Base Price (The per unit NYS Contract Price for a Chassis, and includes any OEM fees, all customs duties and charges, all Vehicle preparation and clean-up charges, NYS DMV inspection, installation charges, and all other incidentals included with providing the Chassis to the Authorized User. The NYS Chassis Base Price does not include Aftermarket Components or the Delivery Charge). [Automatically calculated: Chassis Base MSRP minus NYS Chassis Discount].	\$27,802.01
4.0	NYS Aftermarket Component Price (Chassis) (The total dollar amount charged to the Authorized User for Aftermarket Components added to a Chassis, inclusive of installation fees at the Contractor's normal, published labor rates, which shall not be more than what is charged to the public at large). [Enter "\$0.00" if there are no Aftermarket Components included in the Chassis (the default entry is "\$0.00")].	\$8,976.00
5.0	NYS Contract Price (Chassis) (The dollar amount charged to the Authorized User for each Chassis, inclusive of Aftermarket Components. The NYS Contract Price (Chassis) does not include the Delivery Charge). [Automatically calculated: NYS Base Price (Chassis) plus the NYS Aftermarket Components Price (Chassis)].	\$36,778.01
6.0	Total number of Chassis (The number of Chassis specified by the Authorized User, and to be provided at the NYS Contract Price (Chassis)). [The quantity entered should match the number of Chassis specified by the Authorized User in the Mini-Bid Request]. Note: The number of Chassis specified by the Authorized User is the estimated quantity of Chassis that the Authorized User shall purchase from the Mini-Bid in the event of an award. The Authorized User reserves the right to partially award a Mini-Bid for a number of Chassis that is less than number of Chassis specified. In the event of an award, the Contractor must supply the actual number of Chassis ordered by the Authorized User at the NYS Contract Price (Chassis).	1
7.0	Total NYS Contract Price (Chassis) [Automatically calculated: the NYS Contract Price (Chassis) multiplied by the Total number of Chassis].	\$36,778.01

Body Price Worksheet

Q#	Definitions and Instructions	Price
1.0	NYS Body Base Price (The per unit NYS Contract Price for a Body offered, including all standard equipment provided with the Body, all Options necessary to meet the Authorized User Specifications, and all applicable OEM fees, (e.g., destination charges), all customs duties and charges, all Vehicle preparation and clean-up charges, installation charges, and all other incidentals included with providing the Body to the Authorized User. The NYS Body Base Price does not include Aftermarket Components or the Delivery Charge). [Automatically calculated: Base MSRP (Body) minus NYS Discount (Body)].	
2.0	NYS Aftermarket Component Price (Body) (The total dollar amount charged to the Authorized User for Aftermarket Components added to a Body, inclusive of installation fees at the Contractor's normal, published labor rates, which shall not be more than what is charged to the public at large.). [Enter "\$0.00" if there are no Aftermarket Components included in the Body (the default entry is "\$0.00")].	
3.0	NYS Contract Price (Body) (The dollar amount charged to the Authorized User for each Body, inclusive of Aftermarket Components. The NYS Contract Price (Body) does not include the Delivery Charge). [Automatically calculated: NYS Body Base Price plus the NYS Aftermarket Components Price (Body)].	
4.0	Total number of Bodies (The number of Bodies specified by the Authorized User, and to be provided at the NYS Contract Price (Body)). [The quantity entered should match the number of Bodies specified by the Authorized User in the Mini-Bid Request]. Note: The number of Bodies specified by the Authorized User is the estimated quantity of Bodies that the Authorized User shall purchase from the Mini-Bid in the event of an award. The Authorized User reserves the right to partially award a Mini-Bid for a number of Bodies that is less than number of Bodies specified. In the event of an award, the Contractor must supply the actual number of Bodies ordered by the Authorized User at the NYS Contract Price (Body).	
5.0	Total NYS Contract Price (Bodies) [Automatically calculated: the NYS Contract Price (Body) multiplied by the Total number of Bodies].	

Delivery Charge Worksheet

Q#	Definitions and Instructions	Price
1.0	Delivery Charge (the total dollar amount charged to the Authorized User for shipment of the Vehicles from the Delivery Origin to the location(s) designated by the Authorized User on Form A (Class 3-8): <i>Mini-Bid Request</i> , and on the Purchase Order). Note: Delivery Origin shall mean the location from which the Contractor delivers a Vehicle to the Authorized User (i.e., Contractor's place of business or other location specified by the Contractor in the Mini-Bid).	

For each Region that the number of Vehicles requested by the Authorized User are to be delivered to, enter (1) the number of Vehicles delivered to Region, (2) Delivery Origin NYS County, (3) Region delivered to, and (4) Delivery Charge for each Vehicle. Multiple yellow-colored rows of cells have been provided for Mini-Bids that require delivery to more than one Region.

Total Delivery Charge for Region shall be automatically calculated (Number of Vehicles multiplied by Delivery Charge for Each Vehicle). The Total Number of Vehicles and Total Delivery Charge for Vehicles shall also be automatically calculated.

Refer to the Delivery Region Chart on the "Instructions and Charts" worksheet for the applicable Region for a NYS County. Refer to the Delivery Allowance Schedule (DAS) on the "Instructions and Charts" worksheet for the maximum dollar amount that shall be paid for delivery of a Vehicle from the Delivery Origin to the applicable Region delivered to. A Contractor may include a Delivery Charge that is less than the Delivery Allowance in the bid submitted for the Mini-Bid. A bid that includes a Delivery Charge that exceeds the Delivery Allowance shall be rejected.

	# of Vehicles Delivered to Region	Delivery Origin NYS County (Drop-down list)	Region Delivered to (drop-down list):	Delivery Charge for Each Vehicle	Total Delivery Charge for Region:
1.1	1	No Additional Counties	4	\$307.00	\$307.00
1.2		No Additional Counties	No Additional Regions		
1.3		No Additional Counties	No Additional Regions		
1.4		No Additional Counties	No Additional Regions		
1.5		No Additional Counties	No Additional Regions		
1.6		No Additional Counties	No Additional Regions		
1.7		No Additional Counties	No Additional Regions		
1.8		No Additional Counties	No Additional Regions		
1.9		No Additional Counties	No Additional Regions		

Total Number of Vehicles (This quantity should match the quantity specified by the Authorized User on the Mini-Bid Request)

**Total Delivery
Charge for Vehicles**

2.0 1

\$307.00

Total Evaluation Price for Item		
Q#	Definitions and Instructions	Price
1.0	Total Evaluation Price for Item (the dollar amount used in this Mini-Bid for evaluation of this Item cost). <i>[Automatically calculated as the sum of the following]:</i> 1) Total NYS Contract Price (Chassis), if applicable; 2) Total NYS Contract Price (Bodies), if applicable; and 3) Total Delivery Charge for Vehicles	\$37,085.01